

CAPABILITY STATEMENT

WWW.IMC.SOLUTIONS

Innovative Mechanical Contractors LLC (IMC) provides our clients with general construction as well as plumbing, mechanical and medical gas design/build services. We are dedicated to providing the best value in the construction, plumbing, mechanical and medical gas industry, and we provide our clients with unmatched service and disciplined execution of all activities throughout the entire process. We perform installation and service for various industries in the Baltimore Washington Metropolitan region and beyond. IMC is a minority owned 8(a) certified small business and is backed by over a decade of industry experience.

BUSINESS P.O.C.

Jason Quinto, President

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COMPANY SNAPSHOT

CAGE CODE: 89NK7
UEI: DLX5UURNGWT8
EIN: 47-4544608

• **SAM:** Registered in SAM and expiration date is

July 1, 2024.

CERTIFICATES





NAICS Codes

236220- Commercial and Institutional Building Construction

238220- Plumbing, Heating, and Air-Conditioning Contractors

238210 – Electrical Contractors and Other Wiring Installation Contractors

238290 – Other Building Equipment Contractors

238990 - All Other Specialty Trade Contractors

237110 – Water and Sewer Line and Related

Structures Construction

CORE COMPETENCIES

- Pre-construction & design-build services
- Critical health care & research facilities
- Hospitals, Laboratories, Clinics
- Plumbing, HVACR & Medical Gas Systems
- Emergency Response Construction

DIFFERENTIATORS

- Exemplary service and safety record
- Experience as a subcontractor and prime contractor on government contracts
- Ability to obtain multiple IDIQ contracts without the need for teaming partner or joint venture
- Lean, agile, and adaptable

PAST PERFORMANCE

NAVFAC: Up to 5 years (currently in 2nd renewal year) 3 Different JOC IDIOs

#1 up to \$20MM, #2 up to \$50MM, #3 up to \$100MM

Warwick Contracting: 4 years (multiple shorter term contracts)

COVID emergency tent, install, maintenance, hospital modular buildings for State of Maryland Department of General Services

2020- \$1.37MM, 2021- \$1.46MM, 2022- \$2.93MM

J&J Worldwide Services/JJ Burn Joint Venture: Average 12-18 months

Various mechanical subcontractors for US Army Corps of Engineers

2020-\$225k, 2021-\$284k + \$219k, 2022- \$278k + \$219k, 2023 ytd—\$168k